



Telecom Company

A leading wireless provider recently selected Proginet's CyberFusion Integration Suite (CFI)® to replace its existing mix of FTP, commercial off-the-shelf (COTS), and legacy solutions. The main factor in the company's decision-making process was the need to standardize on a single solution for all of its file transfer needs. The company now uses CFI to send all files throughout the enterprise; files include financial data, human resource information, and billing and plan data for corporate and consumer contracts. All data is fully encrypted at all times, providing the company with the security it requires. CFI supports a wide variety of required open protocols including FTP, SFTP, FTPS, and AS2. Due to the prohibitive cost of their COTS solution, the company had been forced to deploy SFTP to send and receive files to literally hundreds of remote kiosks throughout their coverage network. CFI Platform Server is now replacing all instances of SFTP at the remote kiosks and all data transfers are encrypted and secure. Transfer automation is another key component of the CFI kiosk deployments; transfers will be scheduled and orchestrated around key business processes. The data received from the kiosks consists of billing, new customer data, plan information, and kiosk sales. The company is also transmitting pricing, plan information, and miscellaneous sales data to the kiosks on a daily basis.

Challenges:

- A single solution for all internal and external file transfer needs.
- Integrate with hundreds of business partners and remote kiosks.
- Support for multiple platforms including, Windows, UNIX (AIX, Solaris), AS/400, Linux and the Mainframe).
- Sensitive data (full encryption required).
- Expansion and maintenance costs for the Sterling file transfer solution are too expensive.

CFI Solution:

- The agency has been able to standardize on a single solution for all file transfers (both internal and external).
- Proginet's fixed-cost, enterprise licensing model has enabled the agency to reduce costs substantially by migrating off the entrenched COTS (commercial off-the-shelf) and legacy transfer solutions. The agency is now using CFI to securely transfer thousands of files daily, both internally and externally. All data is fully encrypted at all times (encryption is included as standard with CFI – there are no additional costs).
- A single copy of CFI has been given to each of the agency's key business partners (including all fifty U.S. states, four U.S. territories, and other federal agencies). The agency is able to communicate securely with these partners using CFI.
- CFI supports all required protocols including FTP, SFTP, FTPS, and AS2.
- CFI's cross platform support enables data to be transferred easily between all platforms in use including Windows, UNIX, Linux, AS/400, and the Mainframe.
- CFI Platform Server integrates fully with a variety of scheduling tools including Control M. Using CFI, many of the agency's key processes have been automated from end-to-end.

For more information, please visit us online at www.proginet.com or call (516) 535-3600.

About Proginet Corporation

Proginet Corporation offers universal, multi-platform software solutions for fast, secure, and inexpensive file transfers both inside and outside the enterprise. Hundreds of companies worldwide rely on Proginet's CyberFusion Integration Suite (CFI)® and Slingshot™ solutions to conduct business more efficiently while protecting customer data and limiting the risks associated with sharing proprietary information with partners and colleagues around the globe. With over 20 years of experience in the managed file transfer arena, Proginet's global customer base spans more than 30 countries and includes many Fortune 500 companies. Headquartered in New York, the company is publicly traded under the symbol [OTCBB: PRGF]. For more information, visit www.proginet.com.

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